

---

# Alexander Willén

Norwegian School of Economics

Department of Economics,  
Norwegian School of Economics (NHH)  
Helleveien 30  
NO-5045 Bergen, Norway

+47 55 95 98 12  
Alexander.Willen@nhh.no  
www.alexanderwillen.com

---

## Employment

Professor, Department of Economics, Norwegian School of Economics 2021-present  
Assistant Professor, Department of Economics, Norwegian School of Economics 2018 - 2021

## Appointments and Affiliations

### Appointments

Guest Professor, Uppsala University 2026–present

### Affiliations

Research Associate, Rockwool Foundation Berlin 2025–present  
Research Affiliate, Institute of Labor Economics (IZA) 2023–present  
Distinguished CESifo Affiliate, CESifo Research Network 2021–present  
Research Fellow, Uppsala Center for Labor Studies (UCLS) 2018–present  
Researcher, FAIR Centre of Excellence 2018–present  
Researcher, Center for Applied Research, SNF 2018–present  
Foreign Research Fellow, Bolivian Academy of Economic Sciences, ABCE 2017–present  
Affiliated Researcher, Uppsala University 2024–2026  
Affiliated Researcher, Statistics Norway 2019–2022

## Fields

Labor Economics, Public Economics, Economics of Education

## Education

Ph.D. Policy Analysis and Management, Cornell University 2018  
M.S. Policy Analysis and Management, Cornell University 2016  
M.P.P. McCourt School of Public Policy, Georgetown University 2013  
B.A. Politics, Philosophy, and Economics, Durham University 2011

## Editorial Activities

Joint Managing Editor (effective August), *The Economic Journal* 2026–present  
Editorial Board, *Review of Economic Studies* 2025–present

## Working Papers

How Do Firms Respond to Unions? (with S. Dodini and A. Stansbury).  
*Conditional Accept Quarterly Journal of Economics*.  
Also published as IZA Discussion Paper 16697 (2023)

The Dynamics of Power in Labor Markets: Monopolistic Unions versus Monopsonistic Employers (with S. Dodini and K. Salvanes).  
*Revise and Resubmit (2nd round) Review of Economic Studies*  
Also published as CESifo Discussion Paper No. 9495 (2022)

The Fatal Consequences of Brain Drain (with S. Dodini, K. Loken, and P. Lundborg).  
*Revise and Resubmit Review of Economic Studies*  
Also published as IZA Discussion Paper No. 17819 (2025)

The Timing of Parental Displacement, Child Development and Family Adjustment (with P. Carneiro, K. Salvanes, and B. Willage).  
*Revise and Resubmit (2nd round) The Economic Journal*  
Also published as CESifo Discussion Paper (2022)

- Beyond training: Worker agency, informal learning, and competition (with M. Silliman).  
*Reject and Resubmit The Review of Economic Studies*  
 Also published as IZA Discussion Paper No. 18109 (2025)
- The Effect of Unions on Immigrant Labor Market Integration (with S. Dodini and J. Zhu).  
*Revise and Resubmit (2nd round) The Economic Journal*  
 Also published as NHH Discussion Paper 24 (2023)
- Educational Incentives and School Choice (with D. Duque, S. Hirshman, and K. Salvanes).  
*Revise and Resubmit American Economic Journal: Economic Policy*
- The Career Effects of Union Membership (with S. Dodini, K. Salvanes, and J. Zhu).  
*Revise and Resubmit Journal of Labor Economics*  
 Also published as IZA Discussion Paper 16185 (2023)
- Worker Power, Immigrant Sorting, and Firm Dynamics (with M. Silliman).  
 Also published as IZA Discussion Paper 17208 (2024)
- The Power To Discriminate (with S. Dodini).  
 Also published as IZA Discussion Paper No. 17830 (2025)
- The Effect of Labor Market Competition on Firms, Workers, and Communities (with S. Dodini and K. Loken).  
 Also published as NHH Discussion Paper 17 (2022)

## **Published Papers**

- Landaud, Maurin, Willage, and Willen (2026). "The Value of A High School GPA"  
*Review of Economics and Statistics.*
- Karadakic, Butikofer, Willen (2025). "Parenthood and the Gender Gap in Commuting."  
*Journal of Public Economics.*
- Ginja, Riise, Willage, and Willen (2025). "Does Your Doctor Matter? Doctor Quality and Patient Outcomes"  
*Journal of Political Economy Microeconomics.*
- Riise, Willage, Willen (2025). "Intergenerational Effects of Sick Leave on Child Human Capital"  
*Journal of Health Economics.*
- Hirshman and Willen (2024). "Does Increasing Risk Widen Gender Gaps?"  
*Management Science.*
- Dodini, Lovenheim, and Willen (2024). "Understanding the Decline in Private Sector Unionization"  
*The ILR Review.*
- Dodini, Lovenheim, Salvanes, and Willen (2024). "Monopsony, Skills, and Labor Market Concentration"  
*The Economic Journal.*
- Salvanes, Willage, and Willen (2024). "The Effect of Labor Market Shocks Across the Life Cycle"  
*Journal of Labor Economics.*
- Tungodden and Willen (2023). "When Parents Decide: Gender Differences in Competitiveness"  
*Journal of Political Economy.*
- Willage and Willen (2022). "Postpartum Job Loss: Transitory Effect on Mothers, Long-Run Damage on Children"  
*European Economic Review.*
- Butikofer, Loken and Willen (2022). "Building Bridges and Widening Gaps"  
*The Review of Economics and Statistics.*
- Riise, Willage and Willen (2022). "Can Female Doctors Cure the Gender STEMM Gap? Evidence from Randomly Assigned General Practitioners"  
*The Review of Economics and Statistics.*
- Johnsen and Willen (2022). "The Effect of Negative Income Shocks on Pensioners"  
*Labour Economics.*
- Johnsen, Vaage, and Willen (2022). "Interactions in Public Policies: Spousal Responses and Program Spillovers of Welfare Reforms"  
*The Economic Journal.*

- Jaume and Willen (2021). "The Effect of Teacher Strikes on Parents"  
*Journal of Development Economics.*
- Willen (2021). "Decentralization of Wage Determination: Evidence From A National Teacher Reform"  
*Journal of Public Economics.*
- Blau, Comey, Eng, Kahn, Meyerhofer and Willen (2020). "Culture and gender allocation of tasks: source country characteristics and the division of non-market work among US immigrants"  
*The Review of Economics of the Household.*
- Homonoff, Willage and Willen (2020). "Rebates as Incentives: The Effects of a Gym Membership Reimbursement Program"  
*Journal of Health Economics.*
- Bohlmark and Willen (2020). "Tipping and the Effects of Segregation"  
*American Economic Journal: Applied Economics.*
- Lovenheim and Willen (2019). "The Long-run Effects of Teacher Collective Bargaining"  
*American Economic Journal: Economic Policy.*
- Jaume and Willen (2019). "The Long-run Effects of Teacher Strikes"  
*Journal of Labor Economics.*

### Select Work in Progress

- Dynastic Capital and the Inheritance of Social Advantage  
(with M. Lovenheim and E. van Egeraat)
- The Rise of Workplace Specialization: Productivity Gains, Coordination Costs, and Learning  
(with M. Silliman and K. Løken)
- Firm Location Choice and Dynamic Agglomeration  
(with M. Silliman and S. Dodini)
- The Impact of Emergency Cash Assistance  
(with J. Cook, A. Reiremo, and C. East)

### Major Grants

- |  |           |
|--|-----------|
| "Labor Market Power, Institutional Structures, and Social Consequence"<br>Norwegian Research Council, FRIPRO, Co-PI (\$1.2m)     | 2026-2030 |
| "Determinants of Demand and Supply of Elder Care"<br>Nordforsk, Co-PI (\$1.2m)   | 2025-2029 |
| "Skills and Firms"<br>Norwegian Research Council, Top International Researcher, Co-PI (\$ 600k)                                  | 2025-2027 |
| "Firm Power, Worker Power, and the Structure of Labor Markets"<br>Norwegian Research Council, Young Research Talent, PI (\$800k) | 2023-2028 |

### Select Professional Service and Leadership

- |   |              |
|---|--------------|
| Elected Member, EALE Executive Committee                          | 2026-present |
| Member, IWH Scientific Advisory Board                             | 2026-present |
| Expert, Swedish National Audit Office                             | 2025-2026    |
| Academic Director, MSc Economics and Business Administration, NHH | 2025-present |
| Member, Norwegian Council for Higher Education                    | 2025-present |
| Elected Member, FAIR Board  | 2024-present |
| Chair, Junior Faculty Development Program                         | 2021-present |
| Elected Member, Board of the Norwegian School of Economics        | 2020-2021    |

### Program Committees

- |  |      |
|--|------|
| The European Economics Association, co-lead (labor)        | 2026 |
| The World Labor Conference (SOLE, EALE, and AASLE), member | 2025 |
| The European Economics Association, co-lead (labor)        | 2025 |
| The Econometric Society Winter Meeting, member             | 2024 |
| The European Association of Labour Economists, member      | 2024 |

The Society of Labor Economists, member	2024
The European Economics Association, member	2024
Nordic Summer Institute in Labor Economics, co-lead	2022
NHH Spring Conference, member	2021 - 2024

### Fellowships, Honors and Awards

Excellence in Refereeing Award, Review of Economic Studies	2023
Excellence in Refereeing Award, Review of Economic Studies	2022
Distinguished CESifo Affiliate Award	2021
IPUMS Time-use Research Award	2021
Best Paper Award, "The Long-run Effects of Teacher Strikes", ABCE	2017
Einaudi Center International Research Award	2016
Dr. Markus Wallenberg Fellowship	2013, 2014, 2015

### Teaching

Modern Labor Markets: Technology, Skills, Power, and Immigration (Undergraduate)	2025-2026
Advanced Econometrics II (PhD)	2019-2026
Introduction to Economics (Undergraduate)	2019-2023
Personnel Economics (MSc)	2019-2020

### PhD Students

Marianne Godoy (Committee Chair)	2029 (exp.)
Eppie J. Van Egeraat (Committee Chair)	2027 (exp.)
Daniel Duque (Committee Chair)	2025
<ul style="list-style-type: none"> <li>Placement: Postdoctoral Fellow at Masaryk University in Brno</li> </ul>	
Rene Karadacic (Committee Member)	2023
<ul style="list-style-type: none"> <li>Placement: Postdoctoral Fellow at Harvard School of Public Health</li> </ul>	

### Invited Seminars, Conference Presentations, and Workshops (since 2018)

2026	Centre for European Economic Research (ZEW)*, University of Zurich*, Center for Monetary and Financial Studies (CEMFI), Uppsala University*, Aarhus University, Bocconi-Cornell Gathering*, IWH (Leibniz Association)*, ETH Zurich*
2025	University of Glasgow, Erasmus School of Economics Rotterdam, University of Nebraska, Trinity College Dublin, Uppsala University, EEA (invited session), IMF, Berlin, Copenhagen, CESifo (Keynote), SOLE/EALE/AASLE (invited session), Bocconi, IIES Stockholm, Copenhagen
2024	Institute for Fiscal Studies, LERA/ASSA, University of Rochester, Syracuse University, Cornell University, Duke University, BFI Health Economics Initiative (University of Chicago), BECCLE, Lund University, IWH (Leibniz Association), UCLS Annual Meeting, 2nd Oslo Labor Workshop, Bocconi-Cornell Gathering, EALE, Opportunity Insights, Brown University
2023	University of Gothenburg, Cornell University, Tinbergen Institute, IAB, European Association of Labour Economists, NBER Summer Institute (Children), Inaugural Nordic Urban Institute
2022	The Frisch Centre for Economic Research, OsloMet, CESifo Area Conference on Labor Economics, Society of Labor Economists, Arne Ryde Workshop on Gender and Family Wellbeing (Lund), Paris Saclay, Swedish Institute for Social Research, UCLS Spring Meeting, FAIR Midway Conference, IZA Workshop: Labor Market Institutions, the 44th Meeting of the Norwegian Association for Economists
2021	Cornell University, University of Copenhagen (CEBI), Society of Labor Economists, Association for Education Finance and Policy, VATT Institute for Economic Research, University of Pittsburgh, University of Texas at Austin, Northeast Labor Synopsis for Early Career Economists, European Economics Association, Utrecht School of Economics, CESifo
2020	ASSA Annual Meeting, SOLE/EALE, Econometrics World Conference, European Economics Association, Central Bank of Lithuania, FAIR NHH
2019	University of Copenhagen, Stockholm University, Uppsala University, Paris School of Economics, Society of Labor Economists, International Health Economics Association, 14th Nordic Summer

Institute in Labor Economics, Statistics Norway, Finance Department of Norway, Aarhus University  
2018 Association for Public Policy Analysis and Management, Austin-Bergen Applied Micro Workshop,  
Association for Education Finance and Policy, Bank of Mexico, Stockholm School of Economics,  
University of Bergen, Swedish Institute for Evaluation of Labor Market and Education Policy,  
Louisiana State University, Norwegian School of Economics, University of Oslo

\* Scheduled

## Referee Services

*Quarterly Journal of Economics, Journal of Political Economy, Review of Economic Studies, American Economic Review, AEJ: Economic Policy, AEJ: Applied Economics, the Economic Journal, Journal of Public Economics, Journal of Labor Economics, Journal of the European Economics Association, European Economic Review, Journal of Human Resources, Journal of Health Economics, Scandinavian Journal of Economics, ILR Review, Labour Economics, Journal of Policy Analysis and Management, Economic Inquiry, Economics of Education Review, Journal of Economic Geography, IZA Journal of Labor Economics, Journal of Human Capital, American Educational Research Journal, International Tax and Public Finance, AERA Open, International Journal of Comparative Labor Law and IR, The American Journal of Education, Contemporary Economic Policy, Economica*

## Career Breaks

Parental leave, 4 months	2026
Parental leave, 6 months	2023
Parental leave, 6 months	2021

- May 2026 -